



**REPORT ON THE ACTIVITIES OF
THE POLISH-INDIAN CHAMBER OF COMMERCE**

AS FROM 01 JANUARY 2011 TO 31 DECEMBER 2011

Poznań, 31 December 2011

NIP 779-235-47-56
REGON 301065699
KRS 0000325365

POLSKO- INDYJSKA IZBA GOSPODARCZA

Polish- Indian Chamber of Commerce
Ul. Bukowska 12
(Budynek World Trade Center Poznań)
60-810 Poznań

www.PIIG-POLAND.org
biuro@PIIG-Poland.org
tel. +48 61 865 38 23
fax. +48 61 624 21 14

Numer konta bankowego: Bank Millennium Bank S.A. 64 1160 2202 0000 0001 6200 8761

1. BASIC INFORMATION

Name: Polsko-Indyjska Izba Gospodarcza

Headquarters : Poznań

Address: ul. Bukowska 12, 60-810

Telephone: (61) 8 65 38 23

Fax: (61) 624 21 14

www: www.piig-poland.org

E-mail address: biuro@piig-poland.org

Registration: Sąd Rejonowy Poznań – Nowe Miasto i Wilda w Poznaniu, VII Wydział Gospodarczy Krajowego Rejestru Sądowego

KRS: 0000325365

Regon: 301065699

NIP:7792354756

Millennium Bank 1090 1043 0000 0001 0112 4551

Chamber's authorities:

a) Management Board of the Chamber

- Ryszard Sznajder – President of The Board
- Siddarth Jain – Member of the Board

b) Council of the Chamber

- Aleksander Jóskowiak – President of the Council
- Wojciech Głodkowski – Member of the Council
- Michał Grzeszczak – Member of the Council until 15.06.2011
- Solange Olszewska – Member of the Council since 15.06.2011
- Hubert Świątkowski – Member of the Council
- Stanisław Wszelaki – Member of the Council since 15.06.2011

c) Audit Committee

- Maciej Przybyła – Vice-President of the Committee
- Dariusz Mikołajczyk – Member of the Committee

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Chamber's mission

The purpose of the Chamber is to support the development of business and trade relations between the Republic of Poland and the Republic of India and to protect and promote Polish economic interests in India and Indian economic interests in Poland.

The Chamber implements its statutory objectives through:

1. Protection, promotion of economic interests and the representation of affiliated entities from state agencies, local government and other Polish and Indian entities and institutions.
2. Inspiration, intermediation, maintenance and development of economic cooperation between businesses of both countries.
3. Collection and dissemination of information on the situation in Poland and India, particularly the status and development of the economic and trade policy, through distribution of the relevant publications.
4. Provision of economic advice and information, in particular by drawing up opinions, market analyses and reports.
5. Indicating the sale, purchase and investment opportunities in both countries.
6. Organization and participation in press conferences, seminars, symposia, exhibitions, fairs and other promotional events.
7. Organization, supporting and participation in education and professional development.
8. Conducting business activity on general terms in order to generate funds for the statutory activities.
9. Acquisition, gathering funds and use of the funds for statutory activities.
10. Co-operation with other organizations and associations whose statutory objectives are similar to those of the Chamber.

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2. ORGANIZED EVENTS

From 01 January to 31 December 2011 the Polish – Indian Chamber of Commerce organized:

1. Polish-Indian Business Forum - 10 May 2011, Warsaw
2. II Session of the Poland-India Joint Committee on Economic Cooperation - 24-27 May 2011
3. Business mission to the Republic of India - 26.09 – 01.10.2011, Delhi
4. Business mission to the Republic of India – 05-09.11.2011, Delhi, Mumbai

Chamber's representatives took part in the meeting with delegates of the following institutions:

- Ministry of Foreign Affairs;
- Ministry of Economy;
- Ministry of Treasury;
- Polish Chamber of Commerce;
- The Embassy of India in Poland;
- The Embassy of the Republic of Poland in India;
- Consulate General of the Republic of India in Mumbai;
- Centre for Contemporary India Research and Studies, University of Warsaw
- Krynica Economic Forum
- World Trade Center Poznan;
- Poznan International Fair
- City of Poznan;
- Marshal Office of the Wielkopolska Region;
- Confederation of Indian Industries (CII);
- Federation of Indian Chambers Of Commerce and Industry (FICCI);
- All India Association of Industries (AIAD);
- World Trade Centre Mumbai (WTC Mumbai);
- Federation of Indian Micro and Small & Medium Enterprises (FISME);
- Bilateral, branch and local chambers

A REPORT FROM THE POLISH-INDIAN BUSINESS FORUM

MAY 10, 2011

WARSAW

On May 10, the 2nd Polish-Indian Business Forum organised by the Polish-Indian Chamber of Commerce took place in the seat of the Polish Chamber of Commerce. The Honorary Patronage was taken by the Ministry of Economy and the Embassy of India in Poland.



The Forum was directed at the entrepreneurs interested in entering on the Indian market or establishing business co-operation with its companies. The meeting was opened by the speech of Mr Ryszard Sznajder, the President of the Board in the Polish-Indian Chamber of Commerce, who stressed the need to increase the business exchange with India and to promote the strong aspects of Polish economy in India. Deepak Vohra, the Ambassador of the Republic of India in Poland, talked about the similarities between Poland and India, that have beneficial influence on bilateral business and cultural co-operation. Mr Antoni Miklaszewski, from the Ministry of Economy, presented the Polish-Indian business exchange carried out to date and his suggestions on the activities undertaken in the Indian market. Dr Jakub Zajaczkowski, from the Centre for Contemporary India Research and Studies, discussed the principles of business culture in India, and Mr Olgierd Swierzewski talked about the legal aspects of investing and conducting business in India. The participants of the Forum could also hear about the experiences of the kerosene and gas research by the companies “Nafta” from Pila and ELMAT, both of which are now in the Indian market. The conference part of the Forum was concluded by the presentation by Ms Micol Martinelli, Senior Advisor International Affairs in Eurochambres, who presented the EU project of the European

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Business and Technology Centre and encouraged to participation in the events organised by EBTC.



2nd SESSION OF THE POLAND-INDIA JOINT COMMISSION ON ECONOMIC COOPERATION

MAY 24-27, 2011

POZNAŃ

On May 24-27, 2011, a business mission of the official Indian delegation and two business delegations was held in Poznan.



The arrival of the Indian delegation was connected with the proceedings of the 2nd Session of the Poland-India Joint Commission on Economic Cooperation, which was brought into existence by virtue of the provisions of the Agreement on business co-operation from May 2006. The 2nd Session of the Poland-India Joint Commission (the 1st was held in May 2008 in

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New Delhi), was organised by the Ministry of Economy and Polish-Indian Chamber of Commerce, which was invited to co-organise the event owing to its significant commitment to the promotion of Polish-Indian business exchange and co-operation (investment co-operation included), and the experience gained in the field (among others, through the organisation of business missions to India). Polish delegation of the 2nd Session was presided by Mr Mieczyslaw Kasprzak, Secretary of State in the Ministry of Economy and the Indian party by Mr R P Singh, Secretary in the Department of Industrial Policy and Promotion (DIPP), Ministry of Commerce & Industry. The proceedings of the Commission were also attended by business delegations presided by The Federation of Indian Chambers of Commerce and Industry (FICCI) and The Council of EU Chambers of Commerce in India. After the Session, Poland-India Business Forum was held, during which talks on investment conditions in Poland and India took place. The Forum was concluded with B2B meetings with the participation of 30 Indian companies and Polish companies interested in co-operation. Among Indian entities, there were representatives of such big companies as Tata Power, Tata Chemicals and Reliance.



In the evening, a dinner for the official and business Indian delegation held by the Deputy President of the city of Poznań, Mr Jerzy Stepień, took place.

The next day, i.e. on May 26, 2011, all delegations were invited by the President of Solaris Bus&Coach, Ms Solange Olszewska, to visit the company's factory in Owinska. Next, the delegation met with the President of Poznań International Fair, Mr Andrzej Byrt, and afterwards visited Expopower and Greenpower fair.

Official Polish Delegation:

1. Mr. Mieczyslaw Kasprzak, Secretary of State, Ministry of Economy - Leader of the delegation;
2. Mr. Tomasz Ostaszewicz, Director, Department of Bilateral Economic Cooperation - Ministry of Economy
3. Mr. Dariusz Karwowski, First Counsellor, Embassy of Poland in India;
4. Ms. Danuta Sojka-Andrzejewska, Chief Expert, Department of Bilateral Economic Cooperation - Ministry of Economy;
5. Mr. Antoni Miklaszewski, Chief Expert, Department of Economic Development - Ministry of Economy;
6. Mr Mariusz Gasztoł, Ministry of Foreign Affairs

Official Indian delegation:

1. Mr. R.P. Singh, Secretary, Department of Industrial Policy & Promotion, Ministry of Commerce and Industry, Government of India - Leader of the delegation;
2. Mr. Deepak Vohra, Ambassador of India to Poland and Lithuania;
3. Dr. Ramesh Babu Devalla, Director General, Department of Ayurveda, Ministry of Health and Family Welfare, Government of India;
4. Dr. S.S.Gupta, Senior Development Officer, Department of Industrial Policy & Promotion, Ministry of Commerce and Industry, Government of India;
5. Mr. Rajesh Vaishnav, Counsellor, Embassy of India in Poland



BUSINESS MISSION TO INDIA

Railway industry

25 Sep – 03 Oct 2011, Delhi

On 26 Sep-1 Oct Polish Indian Chamber of Commerce and Railway Business Forum (RBF) in cooperation with the Polish Embassy in New Delhi organized business mission of Polish companies operating in the railway sector.



Composition of business delegation:

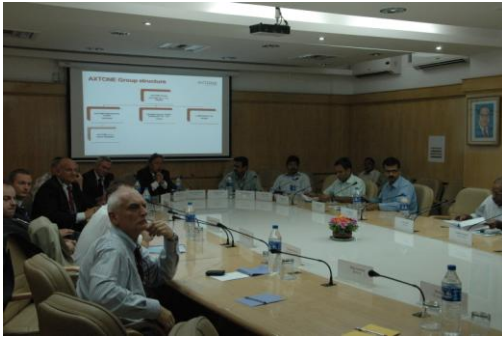
- Bumar Sp. z o.o.
- Axtone Sp. z o.o.
- Newag SA
- Koltech Sp. z o.o.
- Pesa Bydgoszcz SA
- Polmor Sp. z o.o.
- Solaris Bus&Coach SA
- Railway Business Forum

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Delegation took part in:

- International Railway Equipment Exhibition IREE-2011
- an opening of spring manufacturing line in Gwalior supplied by Bumar
- a seminar organized for Polish companies by the Federation of Indian Chambers of Commerce and Industries (FICCI)

Delegation had meetings with the representatives of:

- Delhi Metro Rail Corporation (DMRC)
- IRCON – Turnkey Infrastructure Construction Company
- Indian Railways
- Railway Board
- Central Organisation of Modernisation of Workshops (COFMOW)
- Escorts Construction Equipment Limited in Faridabad
- Modern Industries in Sahibabad



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BUSINESS MISSION TO THE REPUBLIC OF INDIA
under the leadership of Deputy Minister of Foreign Affairs
Ms. Beata Stelmach and Deputy Minister of Economy
Mr. Rafał Baniak
05 Nov - 10 Nov 2011, Delhi

On November, 05-10 2011 Polish-Indian Chamber of Commerce organized a business mission to the Republic of India, which accompanied the official visit of Deputy Minister of Foreign Affairs Ms. Beata Stelmach and Deputy Minister of Economy Mr. Rafał Baniak. The mission was attended by representatives of Solaris Bus & Coach SA, Miranda. Ltd., Lubawa SA, Walbrzych Economic Zone "Invest-Park" Sp. of o.o., Pomeranian Economic Zone Ltd. of o.o., Apeiron-Synthesis Sp. of o.o., Uflex Group, Ciech SA, Bumar Sp. Ltd., SALANS, Wielkopolska Enterprises Ltd. Industrial Engineering. z o. o. Sp. K.



On the first day a round table was held - a discussion with heads of economic sections in Polish embassies, heads of Trade and Investment Promotion Sections and business delegation regarding business opportunities in Asian countries as well as possible assistance from the Polish official posts. Economic and trade secretaries represented the region of eastern- and south-east Asia namely Japan, South Korea, China, India, Taiwan, Malaysia, Vietnam and Indonesia.

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On the second day The Federation of Indian Chambers of Commerce and Industries in cooperation with the Polish Embassy and the Trade and Investment Promotion Section organized a business seminar in the seat of FICCI. The seminar ended with several-hours long B2B meetings between Polish and Indian companies. After the meetings, official and business delegation went to Mumbai to take part in the seminar and continue B2Bs organized by the Consulate General of Poland in cooperation with the Council of EU Chambers of Commerce in India and the Indo-Polish Chamber of Commerce, based in Mumbai.



3. PLANS FOR 2012

1. Business missions to the Republic of India

The Chambers plans to organize in 2012 a number of missions to the Republic of India, among others for companies operating in food processing, fire protections and energy sectors.

The Chamber is planning to participate, along with the business delegation, in the following fairs:

- AAHAR International Food & Hospitality Fair – 12-16.03.2012, Delhi
- Power-Gen India & Central Asia 2012 – 19-21.04.2012, Delhi
- MMMM Minerals, Metals, Metallurgy, Materials 2012, 27-30.09.2012
- India CHEM, India STEEL, 04-06.10, Mumbai
- International Exhibition for Security & Fire Technology – IFSEC, 17-19.10.2012, Greater Noida

2. Extension of activities to Malaysia

Due to the interest of Polish companies in Malaysian market, the Chamber decided to extend its activities into that country. We plan to organize a mission connected with the trade fair AsiaWater which is to be held 27-29.03.2012 in Kuala Lumpur.

3. Business missions to Poland

The Chambers is currently arranging dates and composition of the incoming business missions to Poland.